



TotalCareMAX

DISABILITY INCOME PROTECTION

ARE YOU PROTECTING YOUR GREATEST ASSET – YOUR ABILITY TO EARN?

Just because your health suffers a setback, your financial wellbeing doesn't need to. When illness and accidents leave you unable to work, Disability Income Protection can protect you from the consequences.

WHAT IS DISABILITY INCOME PROTECTION?

If you had an accident or illness and were unable to work, would you still have the income you and your family need? Disability Income Protection provides you with a monthly payment if you are unable to work due to illness or injury.

WHAT DOES IT OFFER ME?

TYPE OF COVER Disability Income Protection can provide you with a monthly payment if you are unable to work due to sickness or injury.

- **INDEMNITY** which provides a benefit up to your insured amount or 75% of your earnings prior to disablement (whichever is the lesser); or
- **INDEMNITY EXTRA** which provides an enhanced indemnity benefit up to your insured amount or 75% of your earnings prior to disablement (whichever is the lesser); or
- **AGREED VALUE** which provides a monthly cover at 55% of your earnings prior to disablement, agreed at the time you take out your policy.

WAITING PERIODS You choose how long you can afford to wait, following disablement, before you receive the benefit. You have a choice of seven waiting periods: 2, 4, 8, 13, 26, 52 or 104 weeks.

BENEFIT PAYMENT PERIODS The benefit payment period can be for one, two or five years, or to age 65 or 70.

WORLDWIDE COVER Provides cover anywhere in the world, 24 hours a day.

OPTIONAL RETIREMENT PROTECTION BENEFIT Continues to contribute to your KiwiSaver scheme if you are on a total disability claim.

OPTIONAL PREMIER COVER Provides extra money in a variety of circumstances.

DISABILITY INCOME PROTECTION BENEFITS

FEATURES	BASE BENEFIT	PREMIER COVER OPTION	HOW IT WORKS	WHY IT'S IMPORTANT
BUILT-IN				
Total Disability Income Benefit	✓	✓	Can provide you with a monthly payment if you are unable to work, due to illness or injury, for more than 10 hours a week.	Without an income, mounting debts can cause additional stress. How long could you afford to cover your monthly bills, without completely draining any savings safety net?
Partial Disability Income Benefit	✓	✓✓	To help you to make the transition between total disablement and a return to work.	Not everybody who gets sick can go from being totally disabled to back to work in one seamless move. For those people who can't, partial disability payments are there to make the process a little easier.
Advance Payment Incentive	✓	✓	If your claim is accepted by Sovereign within the waiting period, you can receive half of your first month's benefit at the end of the waiting period.	This benefit recognises that to go without an income during a waiting period can cause undue stress.
Enhanced Partial Disability Income Benefit	✓	✓	You may be eligible for a monthly top-up payment, paid for up to 12 months while on claim.	It may well be an expensive time, which is why we try to ease the transition with an enhanced payment for 12 months.
Recurrent Disablement Benefit	✓	✓✓	Should you suffer a recurrence of the same disability within six months (or 12 months for Premier Cover) of your benefit ceasing, we will waive the waiting period.	If you have a relapse of your disability, it will not disadvantage you as eligibility for the benefit starts immediately.
Vocational Retraining Benefit	✓	✓	Provides funding for Sovereign-approved retraining programmes.	This benefit can help you retrain to return to work.
Rehabilitation Expense Benefit	✓	✓	A lump sum of up to six times your monthly benefit is available to pay for approved specialised equipment or home alterations.	Improving your quality of life after a claim can be costly. You may qualify for financial assistance.
Bed Confinement Benefit	✓	✓✓	If you are confined to bed during the waiting period, at home or in a hospital, and under full-time care, you could be eligible for a benefit payment for each complete 24-hour period (Premier Cover pays from the first day) after the first 72 hours of bed confinement.	This benefit can ease additional costs that may be incurred during the waiting period.
Leave Without Pay Benefit	✓	✓	If you become totally disabled while on leave without pay due to maternity, paternity or work sabbatical for 12 months or less, we will pay your benefit entitlement.	You are not prevented from making a claim because of short-term changes to your employment status.
Suspension of Cover Benefit	✓	✓	Should you go on parental leave, sabbatical leave, study leave or leave without pay, you can apply to us to suspend your cover.	This allows you to keep your income protection policy intact and ready to reinstate upon your return to work, without having to reapply for cover.
Back to Work Payment	✓	✓	If you return to work between 12 and 24 months after claiming, you could receive a lump-sum payment equal to three times your monthly benefit claim amount.	Returning to work has a positive effect on your life and confidence. The financial assistance of a lump sum can provide a real boost.
OPTIONAL				
Retirement Protection Benefit	✓	✓	Covers your employee contributions to your KiwiSaver Scheme.	This benefit provides you with the certainty of knowing that your retirement savings will continue while you're on a total disability claim.
Future Insurability Benefit	✓	✓	Allows the insured person to increase their sum assured without having to provide further medical evidence.	Your income is not set in stone; you may get a pay rise and need to increase your cover, so we make it easy for you to apply for additional cover.
Mental Health Limitation	✓	✓	If you are totally disabled as a result of a mental health disorder, you may claim for a maximum of two years.	This allows you to reduce your premium as mental health disorders can be hard to assess.
Claim Indexation Benefit	✓	✓✓	Your benefit amount will increase every year, by the same percentage as the Consumer Price Index (CPI).	This keeps your claim payments in line with the increase in inflation each year.
EXTRA- PREMIER COVER OPTION ONLY				
Extra Cash Benefit	X	✓	Available as an optional addition to Disability Income Protection; it provides a benefit payment equivalent to one-third of the monthly benefit for three months.	These options provide a little more money in a variety of circumstances, to lessen the impact of being disabled.
Permanent Disablement Benefit	X	✓	Available as an optional addition to Disability Income Protection; it provides a benefit payment equivalent to one-third of the monthly benefit.	
Home Care Benefit	X	✓	Available as an optional addition to Disability Income Protection; it provides a benefit payment to cover the services of a carer.	
Bereavement Grant	X	✓	Available as an optional addition to Disability Income Protection; it provides a benefit payment for three times the monthly Total Disability Income Benefit if the life assured dies while on a total disability claim.	

X Not covered ✓ Covered ✓✓ Includes extra features

OPTIONAL ADD-ONS

You can choose to extend your Disability Income cover with the following options:

RETIREMENT PROTECTION BENEFIT helps you continue saving for your retirement by paying KiwiSaver contributions while you are on a total disability claim. This optional benefit provides you with the certainty of knowing that your retirement savings will continue while you're on a total disability claim. It pays an agreed contribution directly to Inland Revenue and also enables you to continue receiving the member tax credits.

FUTURE INSURABILITY (APPLIES ONLY TO BENEFITS WHICH ARE NOT CPI LINKED) can allow the insured person to increase their sum assured without having to provide further medical evidence. Your income is not set in stone; you may get a pay rise and need to increase your cover, so we make it easy for you to apply for additional cover.

PREMIER COVER OPTION is available as an optional addition to Disability Income Protection, providing a number of extended benefits as shown on the previous page.

SPECIALIST AND DIAGNOSTIC TESTING benefit gives you the freedom to select the best specialist available and helps you to avoid a long wait for essential treatment. This benefit is designed to pay for your specialist consultations, such as oncologist and cardiologist consultations, as well as diagnostic procedures, such as MRI and CT scans. It covers up to \$3,000 per life assured, per policy year. It also provides access to Best Doctors® (a New Zealand first).

WAIVER OF PREMIUM can remove the burden of paying premiums when you are unable to work due to total disability, saving you money when you need it most. Depending on your financial situation, you can choose from a range of waiting periods before your premiums are waived (must be taken with your Disability Income Protection policy).

FOOD FOR THOUGHT

FIVE IN 10 MALES are likely to become disabled due to an illness or accident before they turn 65, preventing them from working for at least a month.¹



SEVEN IN 10 FEMALES are likely to become disabled due to an illness or accident before they turn 65, preventing them from working for at least a month. Of these, nearly a third will still be on claim 12 months later.¹



EVERY YEAR, ABOUT 8,000 PEOPLE IN NEW ZEALAND HAVE STROKES (22 people per day).²

FIFTY-TWO PER CENT OF MALE CANCER PATIENTS will be alive five years later; 59% of females will be alive five years later.³

Sources:

- 1 Davies Financial and Actuarial
- 2 The Stroke Foundation of New Zealand, 2010
- 3 South Australian Cancer Registry, 2003



SOVEREIGN

Sovereign has been a part of New Zealanders' lives since 1989 and today provides life, business and health insurance, home loans, investment and superannuation products to more than 650,000 customers.

One in every five New Zealanders over the age of 15 years has a relationship with Sovereign.¹

Our products are carefully designed to meet the specific needs of our many and varied personal and business customers, helping them build independence and financial freedom.

WE ARE:

- The country's leading life insurance company
- New Zealand's largest non-bank home loan provider
- The country's third-largest health insurance provider on the basis of premiums and memberships
- One of New Zealand's largest workplace risk insurers
- One of the largest companies in New Zealand for total funds under management, managing over \$2.5 billion (as at 30 June 2010).



THERE WHEN YOU NEED US...

With Sovereign, you can be confident that we'll be there when you need us. We pay out more in claims than any other life insurer in New Zealand – providing our customers with financial support in their times of need. During the year ended June 2010, Sovereign paid out over \$272 million in all claims. Overall, Sovereign pays 97% of all claims.²

We're dedicated to working closely with our customers to achieve the best possible outcomes when the unexpected happens.

Our philosophy on all claims is to make the process easy for you and your loved ones.

Our team of experienced claims specialists is ready to assist should you need to make a claim.

1 Census 2006 – Statistics New Zealand

2 Sovereign Claims Department, June 2010

OTHER THINGS YOU SHOULD KNOW: The availability of insurance cover is subject to your application being approved. All applications are subject to individual consideration. Special conditions, exclusions and premium loadings may apply. This insurance is underwritten by Sovereign Assurance Company Limited ('Sovereign'). For full details of the products and benefits offered by Sovereign, please refer to the policy document(s) which are available from Sovereign.

Sovereign, the policy insurer, is part of the Commonwealth Bank of Australia Group and is a related company of ASB Bank Limited and its subsidiaries ('the Banking Group'). Neither the Banking Group, the Commonwealth Bank of Australia, nor any of their directors, nor any other person guarantees Sovereign or its subsidiaries, nor any of the products issued by Sovereign or its subsidiaries.

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